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FOR HOLIDAYS.

HATS OF LATEST MODE. DIRECT IMPORTERS.

Hats Trimmed To Order.

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WE HAVE FIRST-CLASS MECHANICS AND THE MOST MODERN EQUIPMENT. ALSO OUR CHARGES ARE MODERATE.

Royal Hawaiian Garage, Ltd.

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Hotel St., opp. Hawaiian Hotel. Phone 191.

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152 Hotel Street, Opposite Young Hotel

NEW LINES OF UNDERWEAR, TRUNKS AND VALISES, HATS AND CAPS JUST IN

He has the depot for the Boss of the Road Overalls. Full line of Gents' furnishing goods at right prices. No trouble to show goods.

NEW IMPORTATIONS OF SUITINGS Carefully selected English and American Cloths.

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62 South King Street.

EUROPE OPEN TO OUR PINES

Merchants of Hamburg, Germany, Turn Toward Hawaii for Preserved Product.

All Europe has suddenly opened up before the pineapple growers of Hawaii as a prospective market place for their product. As a foothold, the German free port of Hamburg is seeking the fruit, and after the failure of the products of other pineapple-producing countries to satisfy the demand there, either in quality or quantity, Hamburg merchants have turned their eyes toward Hawaii.

This information reached here yesterday in a letter from the state department to Acting Governor Mott-Smith, forwarding to him a report of the American consul-general at Hamburg, Robert P. Skinner. Skinner gives in detail the requirements of the manufacturers and merchants of Hamburg, some of which the local shippers might not be able to comply with, but which will probably be waived.

At present, says Skinner, Germany receives the bulk of her pineapples from Singapore, and some from the islands of the Antilles, West Indies. Minute directions as to where, how and when to ship them are contained in the report, which is given below. It but remains to the pineapple growers of Hawaii to take what is offered to them and extend their trade over another continent.

The report, in full, is as follows: "Responsible importers in Hamburg have applied at this office for the addresses of first-class exporters of Hawaiian pineapples preserved in their own juice, without syrup, for which, it is asserted, a considerable market already exists, and one which can be greatly expanded whenever the Hawaiian fruit packers make the direct connections necessary to place their product on sale at favorable terms.

"It is known in this market that an entirely satisfactory quality of pineapple preserves is prepared in the Hawaiian Islands. Some shipments have reached the Hamburg market, via San Francisco, through numerous middlemen, whereby the price has elevated the product to such a level as to restrict the demand. If responsible producers can be found, prepared to ship to German importers direct, it is believed that the cost price, delivered, could be reduced from 20 to 30 per cent.

"The fruit must be packed in cases of twenty-four cans, of a gross weight of two and a half or three pounds each, the contents being canned in their own juice, and without syrup. Only entire fruit with the core should be shipped.

"The duty on the canned fruit is 75 marks per 100 kilos (\$17.85 per 220 pounds) when imported from the United States, and to avoid the payment of this high duty the goods are received in the Hamburg free port and there stored until purchasers are found, whereupon the contents of the cans are emptied into barrels and, in barrels, enter the custom zone upon the payment of only four marks (\$0.952) per 100 kilos. It appears to be impossible to ship preserved pineapples in barrels over long distances.

"If large quantities of Hawaiian pineapples are to be sold in Hamburg, the price, delivered c.i.f., should not exceed thirteen marks (\$3.094) per 100 kilos.

"German manufacturers of preserves in sugar have expressed a demand for fruits in its own juice of really good quality, a demand which is covered by the product now imported from Singapore. A better grade of fruit arrives from Guadeloupe and Martinique, but the production of these islands is small and is absorbed chiefly in France. The price, moreover, of preserved pineapples from the Antilles is so high that German manufacturers prefer to use fresh fruit.

"The following houses should be consulted in this connection, having already applied to me for information which would enable them to get into correspondence with the actual packers of Hawaiian pineapples:

"Verlag des Gordin, Gustav-Freytagstr. 10, Hamburg.

"Richard Tadeseo, Luisenhof, Hamburg.

"Wischern & Ludolph, bei den Muhren 74-75, Hamburg."

(Sgd.) ROBERT P. SKINNER, Consul-General.

The letter is dated November 3.

NO OPIUM IN CHAMBERLAIN'S COUGH REMEDY.

There is not a particle of opium or other narcotic in Chamberlain's Cough Remedy, and never has been since it was first offered to the public. It is as safe a medicine for a child as for an adult. For sale by Benson, Smith & Co., Ltd., agents for Hawaiian Islands.

An Algerian wounded French General Verand by mistake for the Minister of War.

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CROCKERY,
HANDSOME DRESS
GOODS,
MANDARIN COATS,
KIMONOS,
OLD IVORY FANS,
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and will continue for one week. A very complete assortment of goods of every description will be offered.

We call especial attention to these goods on account of their value. The sale will close Saturday night.

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A case of good beer is a pretty good thing to have in the house during the holiday season.

Friends drop in during the evening, and a glass of beer with some dainty sandwiches or a Welsh rarebit is a very important feature of the evening's enjoyment.

You can order direct from the brewery or from your dealer. If from the latter, be sure to specify Primo Beer, as it is very light, and is brewed specially for this climate.



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MANILA CIGARS
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